

# Leap Forward in Profits for German IT Firm

**CLIENT:** Cellent A.G. (Germany)  
**SECTOR:** IT  
**COST CATEGORIES:** Cleaning, fleet management, grocery shopping, insurance, travel expenses

## ABOUT THE PROJECT

Based in Stuttgart and with nine other locations in the south of Germany, Austria and Switzerland, Cellent A.G. is one of the leading IT companies in the region. The company has 530 staff and an international network of around 400 experts. To support the recent growth of the company, Dr. Peter Rohrbach commissioned Expense Reduction Analysts to investigate their cost management and find potential for savings. The changes implemented by Expense Reduction Analysts allowed the company to save over 330,000 € a year - and additionally, helped the client to find new premises in Munich.

## WHAT THE CLIENT SAYS

The savings achieved have allowed a surge in our profits.

DR. PETER ROHRBACH, MANAGING DIRECTOR,  
CELLENT A.G.

## WHAT EXPENSE REDUCTION ANALYSTS SAYS

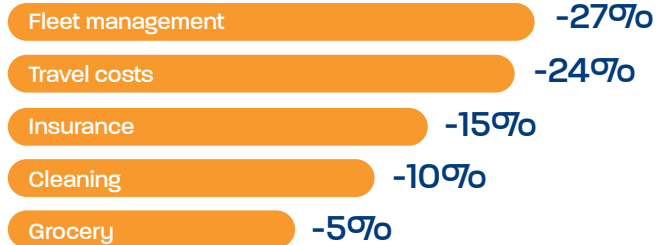
The client and team were very open-minded from the very beginning and showed their appreciation of the cooperation with our team.

MARC BÖCKENFÖRDE, EXPENSE REDUCTION ANALYSTS

## THE EXPENSE REDUCTION ANALYSTS TEAM

Marc Böckenförde, Andreas Ermantraut

## THE RESULTS



330,000 € SAVINGS




**cellent.**  
 a Wipro company